

4.4 TENDER FOR PAINTING AND GRAFFITI REMOVAL SERVICES (CF2020166: BM)

Responsible Director: Ossie Martinz

RECOMMENDATION

That Council:

1. *Awards the tender from Kleenit Pty Ltd, Contract No. 2020161A for the category of Graffiti Removal Services for a fixed annual lump sum of \$24,979.40 and an estimated annual spend of \$70,840 (based on work load estimates) for programmed inspections and reactive works respectively, with an estimated total contract value of \$508,721 inclusive of all available extension options;*
2. *Awards the tender from Aesthetic Property Services Pty Ltd, Programmed Maintenance Service Pty Ltd and Quayclean Australia Pty Ltd for Contract No. 2020161B for the category of Painting Services for a schedule of rates based contract with the annual estimated contract value (based on anticipated program expenditure) of \$500,000 with an estimated total contract value of \$2,654,570 inclusive of all available extension options;*
3. *Authorises the Chief Executive Officer to execute the contract agreements;*
4. *Notes that the contract will commence on 15 January 2021 with an initial term of one (1) year and the contract has two separate extension options of two (2) years each and authorises the Chief Executive Officer to approve extension options subject to satisfactory performance.*

INTRODUCTION

Council has tendered for Painting and Graffiti Removal Services.

BACKGROUND

Monash City Council invited Tenders for the provision of Painting and Graffiti Removal Services with the option of offering the individual parts of Painting and Graffiti Removal either together or separately.

Council has over 380 buildings and various other structures and assets that require programmed and reactive painting and graffiti removal services. Contractors are sought to deliver Painting Services to Council's facilities and programmed graffiti inspection and reactive removal services.

Council divided the services into the following two services:

Service Type	Work Required	Form of Contract
Graffiti Removal	Fixed Price Routine & Reactive	Routine and Reactive
Painting Services	Quoted works based on schedule of rates	Reactive

NOTIFICATION

A public notice was placed in The Age newspaper on 6 June 2020 and the tender closed on 8 July 2020.

TENDERS RECEIVED

Sixteen (16) tender submissions were received by the appointed closing time. The tenders received are listed below:

Tenderer	Graffiti	Painting
Aesthetic Property Services Pty. Ltd	N	Y
All Rounders Cleaning & Maintenance P/L	Non Conforming	Non Conforming
Argyle Maintenance	Non Conforming	Non Conforming
Grange Banks Commercial Coatings	N	Y
IVI Painting and Decorating	Non Conforming	Non Conforming
Kleenit Pty Ltd	Y	N
Prime Painting Group Pty Ltd	Non Conforming	Non Conforming
Proclean Services Group	Non Conforming	Non Conforming
Programmed Maintenance Service Pty Ltd	Y	Y
Quayclean Australia Pty Ltd	Y	Y
Stocker Painting & Decorating	Non Conforming	Non Conforming
Summerhill Maintenance Services Pty Ltd	Y	N
Sweeney Commercial Painting Pty Ltd	Non Conforming	Non Conforming
The Graffiti Eaters Pty Ltd	Y	N
Total Trade Property Services Pty Ltd	Non Conforming	Non Conforming
Urban Maintenance Systems	Y	N

Tender Conformance:

All submissions were assessed for their compliance with the tender conditions including the contractual terms and conditions and the requirements of the response schedules.

Eight (8) submissions were deemed non-conforming and these submissions were not evaluated further.

TENDER EVALUATION

All members of the evaluation panel signed Conflict of Interest and Confidentiality forms and no conflicts were raised.

The remaining conforming tenderers were assessed in accordance with the evaluation criteria published in the tender documentation:

Pass/Fail Assessment Criteria	Score
Quality Systems (if applicable)	Pass/Fail
OHS	Pass/Fail
Mandatory Insurances (if applicable)	Pass/Fail

KEY SELECTION CRITERIA		CRITERIA WEIGHTINGS	SUB WEIGHTINGS	SUB CRITERIA/RETURNABLE SCHEDULES LINK
40% NON-PRICE CRITERIA	Capacity and Capability	30%	10%	Experience
			10%	Resources
			5%	Risk Management
			3%	Legal Compliance
			2%	Performance and Innovation
	Sustainability (Mandatory)	10%	4%	Environmental Sustainability
			3%	Local Sustainability
			3%	Social Sustainability
PRICE (60%)	Price*	60%	60%	Comparison of Whole of Life Cost or Total Project Cost or Estimated Annual Cost

*Minimum 60% price weighting required unless Council approves otherwise.

DISCUSSION

The following information supports the evaluation panel's recommendations.

For the category of Graffiti Removal, the panel considered that only one (1) supplier was necessary to deliver the service and a panel of three (3) suppliers was sufficient to enable appropriate painting services to be delivered.

The final evaluation (including price and non-price evaluation criteria) ranked the following four suppliers the highest.

1. Kleenit Pty Ltd – Graffiti and Removal services
2. Programmed Maintenance Service Pty Ltd – Painting services
3. Quayclean Australia Pty Ltd – Painting services
4. Aesthetic Property Services Pty. Ltd. – Painting services

Based on the total evaluations, interview and financial assessments, the evaluation panel recommends these suppliers as representing the best value outcome for Council.

FINANCIAL IMPLICATIONS

An independent financial assessment was conducted on the recommended tenderers and the assessment was satisfactory.

The total estimated value of both contracts over the maximum five (5) year term inclusive of all available extension options is \$3,163,291 (GST inclusive).

The current 2020/21 Operating Budget makes provision for an allocated budget as follows:

Service	2020/2021 Budget Excluding GST
Painting (Estimated Portion of Programmed works budget)	\$462,000
Painting (Estimated Portion of other works Programs)	\$38,000
Graffiti Removals	\$51,674

For the proposed Painting panel contract, future spend will be programmed in line with the approved budget.

Whilst the current Graffiti budget does not fully cover the proposed contract cost for the current financial year, the estimated \$10,000 shortfall will be accommodated from within the broader Facilities Management budget.

The future Graffiti budget will be adjusted to meet the requirements of this contract.

CONCLUSION

That Council approves the recommendations contained within this report.