# 7.1.8 COLLABORATIVE PROCUREMENT TENDER FOR SPECIALISED CONSULTANCY SERVICES PANEL

Responsible Manager:	Ross Evans, Manager Engineering
Responsible Director:	Peter Panagakos, Director City Development

#### RECOMMENDATION

#### **That Council**

- 1. Notes that in accordance with Councils Procurement Policy, Council participated in a collaborative procurement event to develop a Specialised Consultancy Services Panel with the municipalities of Bayside, Knox, Frankston, Manningham and Whitehorse;
- 2. Notes that the collaborative procurement event was led by Manningham City Council acting as the Agent for Monash and the other participating Councils;
- 3. Awards the tenderers to be appointed on Contract No.2025001 Specialised Consultancy Services Panel as set out in the service category tables discussed in this report and contained in Attachment No. 1;
- 4. Authorises the Chief Executive Officer or her delegate to execute the relevant contract agreements to establish the Specialised Consultancy Services Panel;
- 5. Authorises the Chief Executive Officer to approve extension options subject to satisfactory performance;
- 6. Notes that the annual cumulative spend will be no more than \$600,000 and that quotations will be sought for every project;
- 7. Notes that the Panel contracts will commence with an initial term of five (5) years with two (2) extension options of two (2) years each.

#### **INTRODUCTION**

The purpose of this report is to advise Council of the outcome of a collaborative procurement event undertaken to establish a Specialised Consultancy Services Panel and to recommend that Council authorise the Chief Executive Officer, or her delegate, to execute the relevant contract agreements to establish the Specialised Consultancy Services Panel.

#### **COUNCIL PLAN STRATEGIC OBJECTIVES**

#### **Sustainable City**

Ensure an economically, socially, and environmentally sustainable municipality.

#### Good Governance

Ensure a financially, socially and environmentally sustainable organisation.

# BACKGROUND

Council's Procurement Policy allows Council to access certain contracts from other party's including other councils, the State Government, the Municipal Association of Victoria Procurement (MAVP) and Procurement Australia (PA) and to participate in collaborative procurement events.

Participation in collaborative procurement events provides advantages through the additional volume leverage of multiple councils delivering a more competitive outcome than would be likely through individual tenders for the required services.

There are also time and cost savings by having the tendering agent conduct the process on behalf of the collective group of Councils.

As required under Council's Procurement Policy, the Chief Executive Officer notified Councillors of the intention to appoint Manningham City Council to act as Agent for the City of Monash for a collaborative tender on 20 September 2023.

Subsequent to that notification, Council Officers appointed Manningham City Council to act as its Agent.

Manningham was also appointed as the Agent for Whitehorse, Frankston, Knox and Bayside councils.

## DISCUSSION

## Specialist areas of the tender

The tender process sought tenders across a range of regularly used specialised essential service categories. These essential service categories have historically been used by Council's Engineering Department to complete civil design for Council projects.

These specialist services will also be required in the future to continue to compliment civil design for Council.

Some of the advantages of establishing a panel of contractors for these categories include:

- Availability of larger selection of specialist contractors;
- Improved consistency and quality outcomes due to stronger relationships;
- Competitive rates;
- Efficient contractor engagement.

The collective tender called for tenders in the following Specialised Consultancy Service categories:

Category A: Civil and Structural Engineering

Category B: Geotechnical Services

Category C: Surveying Services

Category D: Environmental and Heritage

Category E: Recreation and Open Space

Category F: Public and Sportsfield Lighting/ Electrical Engineering Audits and Design

Category G: Traffic and Transport Engineering

Category H: Underground Service Proving

Category I: Flood Modelling and Drainage Investigation and Water Sensitive Urban Design Investigation and Designs

# Tender assessment

111 tender submissions were received at the close of this tender and the collaborating councils conducted a joint evaluation process to select preferred panel contractors for each of the nine categories.

The tenders were evaluated in accordance with the Manningham City Council Procurement Policy and evaluation weightings as allowed under the Monash City Council Procurement Policy.

Five representatives from the Monash Engineering team were involved in the collaborative evaluation process and the recommended tenderers, by category, are summarised in Attachment No. 1.

All of these Contractors demonstrated suitable experience within the nominated categories to assist Council with its future needs. Please note that some of the categories have a larger number of panel contractors nominated to ensure that there is capacity to service the participating councils during peak times of delivery.

Please refer to confidential Attachment No. 2 for the detailed Manningham City Council evaluation report for this collaborative procurement event.

#### **FINANCIAL IMPLICATIONS**

The collaborative approach has delivered cost savings to Council.

Based on recent historical spend across these specialised consultancy service categories, the annual cumulative spend is not expected to exceed \$600,000.

In most instances, multiple quotes will be sought from panel members to ensure costs are competitive and consistent with the contracted schedule of rates.

2024/25 expenditure under this Panel Contract will be covered by the existing 2024/25 approved project budgets and future year expenditure will be maintained within future budgets also.

#### **POLICY IMPLICATIONS**

There are no policy implications to this report.

#### CONSULTATION

Community consultation was not required.

# **SOCIAL IMPLICATIONS**

There are no social implications to this report.

# HUMAN RIGHTS CONSIDERATIONS

There are no human rights implications to this report.

# **GENDER** IMPACT ASSESSMENT

A GIA was not completed because this agenda item is not a 'policy', 'program' or 'service'.

# CONCLUSION

The collective tender process was undertaken in accordance with Council Procurement Policy. Tender assessment was conducted in accordance with the Manningham City Council Procurement Policy.

The collective tender process has allowed participating Councils to obtain best value in establishing a panel for specialised consultancy services above what would have been achieved individually.

It is recommended that Council notes the content of this report and authorises the Chief Executive Officer to execute the relevant contract agreements to establish the Specialised Consultancy Services Panel as set out in this report.

# ATTACHMENT LIST

1. Attachment No 1 Panel Contractors [7.1.8.1 - 3 pages]

# Attachment No. 1 Specialised Consultancy Services Panel: Contract No. 2025001

The recommended panel contractors for each category are as follows:

Category	Panel Contractors (in alphabetical order)
Category A: Civil & Structural	Argot Consultants P/L
Engineering	Beveridge Williams & Co. Pty. Ltd.
	BG&E Pty Limited
	Civil Design Pty Ltd
	CRE Consulting Engineers Pty Ltd
	Creo Consultants Pty Ltd
	Engeny
	FMG Engineering
	HDS Australia Vic
	JCA Land Consultants
	Jenny Norrish & Associates Pty Ltd As Trustee For Norrish
	Business Trust
	JJ Ryan Consulting Pty Ltd
	Mott Macdonald
	Paroissien Grant And Associates
	Pitt&Sherry
	SMEC Australia Pty Ltd
	Stantec Australia Pty Ltd
Category B: Geotechnical	Ade Consulting Group Pty Ltd
Services	Balpara Pty Ltd
	Beveridge Williams & Co. Pty. Ltd.
	Engeny
	FMG Engineering
	L R Pardo & Associates Pty Ltd
	Mott Macdonald
	Pitt&Sherry
	Prensa Pty Ltd
	SMEC Australia Pty Ltd
	Stantec Australia Pty Ltd
	The Trustee for Geotesta Trust
	Tonkin & Taylor Pty Ltd
	Wallbridge Gilbert Aztec

# Attachment No. 1

Specialised Consultancy Services Panel: Contract No. 2025001

Category C: Surveying Services	Aperow Engineers And Surveyors Pty Ltd.
	Beveridge Williams & Co. Pty. Ltd.
	Frank Thexton & Associates
	JCA Land Consultants
	Jerram, Timothy Andrew
	Land Dimensions Pty. Ltd.
	Lawlor And Loy Victoria Pty. Ltd. (Feature & Level Survey)
	Melbourne Quantity Surveyors Pty Ltd
	MNG
	Moonland Group Trust Atf Moonland Group
	Mott Macdonald
	Nobelius Land Surveyors Pty Ltd
	North Projects
	Paroissien Grant And Associates
	SMEC Australia Pty Ltd
	Stantec Australia Pty Ltd
	Surfcoast Survey & Drafting Services P/L
	Survey Management Solutions (Feature/Level)
	Taylors Development Strategists
	Terrain Unit Trust
	The Trustee for Landair Surveys Trust
	The Trustee for Reeds Consulting Unit Trust
	Webster Survey Group
Category D: Environmental &	Alluvium
Heritage	Biosis
	Ecology And Heritage Partners Pty Ltd
	Ecology Australia
	Extent Heritage Pty Limited
	Heritage Insight Pty Ltd
	Lovell Chen Pty Ltd
	Michael Smith And Associates
	SMEC Australia Pty Ltd
	Trethowan Architecture Pty. Ltd.
Category E: Recreation &	@Leisure Planners
Open Space	Acla Consultants
	Alluvium
	Arcadia Landscape Architecture Pty Limited Beveridge Williams & Co. Pty. Ltd.
	Fraser Design Collaborative
	Idwala Pty Ltd
	Michael Smith And Associates
	Simon Leisure Consulting
	SMEC Australia Pty Ltd
	Sports Design Group Pty Ltd
	Stantec Australia Pty Ltd
	Taylor Cullity Lethlean
	Taylors Development Strategists

Attachment No. 1	
Specialised Consultancy Services Panel: Contract No. 2025001	

	Ziebell, Marlon Rennie
Category F: Public and	Erbas & Associates Pty Ltd
Sportsfield Lighting / Electrical	JJ Ryan Consulting Pty Ltd
Engineering Audits and Design	Mott Macdonald
	Pitt&Sherry
	Stantec Australia Pty Ltd
	Webb Australia Group Vic Pty Ltd
Category G: Traffic &	HDS Australia Vic
Transport Engineering	JCA Land Consultants
	JJ Ryan Consulting Pty Ltd
	Mott Macdonald
	O'Brien Traffic
	Ratio Consultants
	Smec Australia Pty Ltd
	Trafficworks
	Traffix Group Pty. Ltd.
	Wallbridge Gilbert Aztec
Category H: Underground	Access Utility Engineering Pty Ltd
Service Proving	Asset Survey Solutions Pty Ltd
	CSA Group Pty Ltd
	Heavy Construction Solutions Pty Limited
	Survey Management Solutions (Feature/Level)
	Taylors Development Strategists
	The Trustee For Seeker Utility Engineering Trust
	Utility Mapping
Category I: Flood Modelling	Engeny
and Drainage Investigation and	McGregor Coxall
Water Sensitive Urban Design	Morphum Environmental Limited
(WSUD) Investigation and	Mott Macdonald
Designs	Optimal Stormwater Pty Ltd
	Pitt&Sherry
	SMEC Australia Pty Ltd
	Stantec Australia Pty Ltd
	Wallbridge Gilbert Aztec
	Water Studio Pty Ltd
	Water Technology Pty. Ltd.